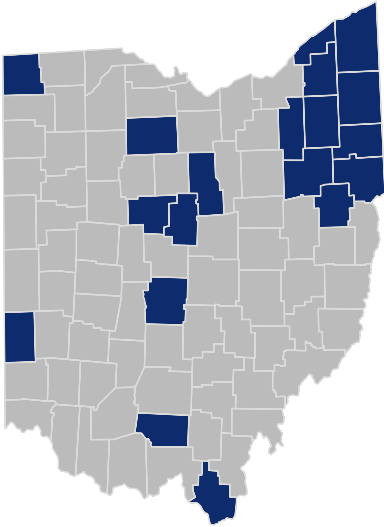


Maximize Your Utility's Value and



Take Care of Your Community.





AQUASM



Aqua serves more than 500,000 residents in more than 19 counties in the state of Ohio. We've been providing water and wastewater services for over 130 years.

Our team of experts in operations, distribution, engineering, water quality, environmental compliance and customer service provides communities like yours with safe drinking water, and returns clean wastewater to our environment. And we invest in and maintain the infrastructure that carries Earth's most precious resource, for you and generations to come.

Ohio's new municipal fair market value rules make working with Aqua more attractive than ever:

-  Communities struggling to meet regulatory and utility investment needs have better options to pay for community projects by liquidating utility assets.
-  New rules make the sale of government-owned water and wastewater utilities more attractive by increasing the amount that regulated utilities can pay for them.
-  Guidelines balance municipal and regulated utility interests.
-  Ohio House and Senate, Ohio Chamber of Commerce, Ohio Municipal League and other community leaders supported the new law.

In 2019, Ohio enacted legislation to help municipalities receive market-based values for their water and wastewater systems if they choose to sell their systems to a regulated utility. That increase can be converted into much-needed revenue for community priorities.

See how it could work to make impactful improvements for your community:



Your Water and Wastewater Systems

Municipality and purchaser agree on a fixed sale price.

3

Separate Appraisals

Note: Assessment does not change the sale price both parties agree upon.

VALUATION

Enhances the Value of Your System

+

If appraiser's average is higher than sale price = rates based on sale price

-

If appraiser's average is lower than sale price = rates based on appraiser average

Public Utilities Commission of Ohio (PUCO) provides regulatory oversight every step of the way.

Community



Improvements

Pension Funding



Improve Fire Protection



Park Improvements



Economic Development



Operations



Stringent Testing



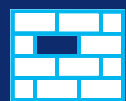
Leverage Expertise



Engineering & Planning



Infrastructure Improvements



Ohio's new municipal fair market value guidelines address the following:

\$26.4 billion

The investment for water and wastewater needs in Ohio over the next 20 years

28,500

Jobs supported by a \$1 billion water or wastewater investment

\$190 billion

Current private capital available for water and wastewater infrastructure

\$3.46 billion

Economic output created for every \$1 billion invested in water or wastewater infrastructure

Protecting and providing Earth's most essential resource.

We know each municipality is different - let's talk about your unique details and requirements. If you'd like to learn more about how Aqua can help your community, please call us at 440.867.8200.

